

# SFL Metals and Trade LLC

502 W, 7<sup>th</sup> ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551  
Email : [info@sflmetal.com](mailto:info@sflmetal.com) <https://sflmetal.com>

**SFL**METALS

**SFL/SCO/GL**

**DATE ISSUED:** 01/06/2024.

**VALID TILL:** One Month

**ATTN TO:** End Buyer Company/ Direct Authorized Mandate.

## SOFT CORPORATE OFFER

We, **SFL METALS & Trade LLC**, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be considered.

### Products -

#### 1. JET FUEL A1/ TS-1/ JP54

**Quantity:** Minimum of 50,000 to maximum of 200000 Barrels per month.

**Price:**

FOB: \$78.00 Gross / \$74.00 Net

CIF: \$86.00 Gross / \$82.00 Net

#### 2. AUTOMOTIVE DIESEL FUEL EN-590 (10 ppm/ 50 ppm/ 500 ppm)

**Quantity:** Minimum of 50,000 MT per month to maximum of 300000mT per month

**Price:**

FOB: \$480.00 Gross / \$470.00 Net

CIF: \$490.00 Gross / \$480.00 Net

#### 3. D2 DIESEL GAS OIL

**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$370.00 Gross / \$360.00 Net

CIF: \$380.00 Gross / \$370.00 Net

#### 4. PET COKE

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**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$190.00 Gross / \$180.00 Net

CIF: \$210.00 Gross / \$200.00 Net

## 5. LPG

**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$370.00 Gross / \$360.00 Net

CIF: \$380.00 Gross / \$370.00 Net

## 6. VIRGIN FUEL OIL D6

**Quantity:** Minimum of 10,000,000 Gallons to Maximum of 50,000,000 Gallons per month.

**Price:**

FOB: \$0.75 Gross / \$0.70 Net

CIF: \$0.80 Gross / \$0.875 Net

## 7. LNG

**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$370.00 Gross / \$360.00 Net

CIF: \$380.00 Gross / \$370.00 Net

## 8. LCO (Light Cycle Oil)

**Quantity:** Minimum of 50,000 mT to Maximum of 200000mT per month.

**Price:**

FOB: \$270.00 Gross / \$260.00 Net

CIF: \$280.00 Gross / 270.00 Net

## 9. UREA

**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$370.00 Gross / \$360.00 Net

CIF: \$380.00 Gross / \$370.00 Net

## 10. AUTOMOTIVE GAS OIL (AGO)

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**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$340.00 Gross / \$330.00 Net

CIF: \$350.00 Gross / \$340.00 Net

## 11. MAZUT MT100 GRADE

**Quantity:** Minimum of 50,000 mT to Maximum 200000 mT per month.

**Price:**

FOB: \$370.00 Gross / \$360.00 Net

CIF: \$380.00 Gross / \$370.00 Net

## 12. COAL

**Quantity:** Minimum of 50,000 mT to Maximum 500000 mT per month.

**Price:**

FOB: \$270.00 Gross / \$260.00 Net

CIF: \$280.00 Gross / \$270.00 Net

## 13. BITUMEN

**Quantity:** Minimum of 50,000 mT to Maximum 300000 mT per month.

**Price:**

FOB: \$270.00 Gross / \$260.00 Net

CIF: \$280.00 Gross / \$270.00 Net

## 14. DIAMMONIUM PHOSPHATE

**Quantity:** Minimum of 50,000 mT to Maximum 200000 mT per month.

**Price:**

FOB: \$370.00 Gross / \$360.00 Net

CIF: \$380.00 Gross / \$370.00 Net

**Note -**

**All the procedures must start with -**

- 1. LOI to SFL METALS & TRADE LLC, ERIE, PA, USA.**
- 2. FCO from SFL METALS & TRADE LLC**
- 3. Zoom Meeting with the end buyer.**
- 4. Further proceeding with the Suitable Refinery Procedure.**

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## Procedures

### CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order.
2. Seller issues Draft Sales and Purchase Agreement Contract.
3. Buyer signs the Sales and Purchase Agreement Contract and returns back to the seller.
4. Seller lodges the signed Sales and Purchase Agreement Contract for legalization and authorization.
5. Seller sends below Partial POP Documents to buyer as listed below:
  - A. Certificate of Origin.
  - B. Commitment to Supply.
  - C. Product Passport.
  - D. Statement of Availability of the product.
  - E. Declaration of Ownership
6. Buyer shall make Security Guarantee Deposit of 5% via Wire from the total value of the Contract of the first shipment to seller's **Fiduciary Escrow bank account** as performance to secure the allocation.
7. Upon confirmation of buyer's Guarantee Deposit of 5% via TT Wire to Fiduciary seller's fiduciary Escrow bank, Seller shall send 10% PB and shall deliver the full sets of delivery documents to buyer's bank and copy to buyer, including, but not limit the documents as below, Full POP, and Shipping Documents via SWIFT bank-to bank and copy to buyer as shown below:
  - A. Title Ownership certificate.
  - B. Cargo Manifest,
  - C. Ullage Report.
  - D. Export certificate
  - E. Port Storage Agreement
  - F. Authorized and Legalized Contract/SPA
  - G. Charter Party Agreement.
  - H. Tank Storage Receipt.

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- I. SGS Quality
  - J. Quantity Certificate.
  - K. Bill of Lading.
  - L. Vessel Questionnaire 88
- 8.** Shipment commences and upon arrival of the vessel tanker at the discharge port, the buyer conducts CIQ Inspection and makes the payment for the full shipment via TT Wire or MT103. And the seller pays commissions.

## DIP & PAY FOB PROCEDURE

- 1.** Buyer issues ICPO; including seller procedure, buyer's Company Profile, registration certificate & passport of owner/director.
- 2.** Seller issues draft Commercial Invoice, Buyer signs and returns to Seller. Then seller sign & stamp and share with buyer. At the same time seller will sign NCNDA & IMFPA with intermediaries as presented by the buyer.
- 3.** Seller issues to Buyer a Letter of Agreement duly signed & stamped, to fulfill the transaction and commitment to pay the buyer a penalty of 2% to the buyer; if the Seller fails with the terms in the Letter of Agreement, and it is vice versal.
- 4.** Buyer signs the Letter of Agreement and return back to Seller within two (2) working days from the date of receipt of the said letter from the Seller.
- 5.** Seller sends to the buyer the following documents-
  - A. Statement of Product Availability
  - B. Commitment Letter to Supply
  - C. Notice of Readiness
  - D. Title Transfer Affidavit.
- 6.** Buyer extends sellers tank for 5 days Termed SECURITY GUARANTEE DEPOSIT via **ESCROW** in other to receive the Port Access permit and then proceed for the DIP-TEST.

**NOTE:** This payment will be deducted from the final payment.

After the payment confirmation, the buyer will receive the following

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documents

- A.** SGS report of less than 10 hours
  - B.** ATV / ATS
  - C.** Unconditional Diptest Authorization
  - D.** TTTIA
- 7.** After the DIP-TEST, Seller starts the injection processing within two (2) working days of confirmation from the buyer's tank farm / Shipping Company to start the injection.
- 8.** After Injection, Buyer's tank farm / Shipping company provides the following POP documents to the buyer and seller for final confirmation of the product before buyer proceeds to make final payment:
  - A.** Dip Test Authorization- Unconditional;
  - B.** Injection Report;
  - C.** Tank Farm Bar-code Information;
  - D.** Letter of Commitment to Supply;
  - E.** Registration Certificate;
  - F.** Authorization to Sell & Collect (ATSC).
- 9.** Buyer will conduct Dip-Test, via SGS and after Dip-Test buyer makes payment via MT103 wire transfer / TT to the Seller for the confirmed product already sitting in the buyer's tank / vessel.
- 10.** Seller transfers the title of ownership as per buyer's instruction and Buyer lifts the product.
- 11.** Just after receiving the payment from buyer, the Seller shall pay commission to all intermediaries involved in the transaction, as per NCNDA/IMFPA. And subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller.

## TANK TO TANK PROCEDURE

1. The Buyer issues ICPO, Company Profile, Passport + KYC; including seller procedure along with Buyer's Tank Storage Agreement (TSA).
2. The Seller issues draft Commercial Invoice, Buyer signs and returns to Seller. Then the seller signs, stamps and shares with the buyer. At the same time the seller will sign NCNA & IMFPA with

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intermediaries as presented by the buyer.

3. Seller issues to Buyer a Letter of Agreement duly signed & stamped, to fulfill the transaction and commitment to pay the buyer a penalty of 5% to the buyer; if the Seller fails with the terms in the Letter of Agreement, and it is vice versa.
4. Buyer signs the Letter of Agreement and returns back to Seller within two (2) working days from the date of receipt of the said letter from the seller.
5. Seller sends to the buyer the following documents:
  - A. Statement of <sup>7</sup>product availability
  - B. Commitment Letter to Supply
  - C. Notice of Readiness
  - D. Title Transfer Affidavit
6. Buyer extends the seller's tank for 5 days to receive the Port Access permit and then proceed for the DIP-TEST.

**NOTE: This payment will be deducted from the final payment.**

After the payment confirmation, the buyer will receive the following documents:

- A. SGS report of less than 10 hours
  - B. ATV / AT
  - C. Unconditional Dip Test Authorization
  - D. TTIA
  - E. Injection Schedule / Programming
  - F. Title Of Ownership In Buyer's Name
7. After the DIP-TEST, Seller starts the injection processing within two (2) working days of confirmation from the buyer's Tank Storage (TSA) to start the injection.
8. After injection, Buyer's Tank Storage Agreement (TSA) provides the following POP documents to Buyer and Seller for final confirmation of the product before buyer proceeds to make final payment:
  - A. Dip Test Authorization - Unconditional
  - B. Injection Report
  - C. Tank Farm Bar-code information
  - D. Letter of Commitment to Supply
  - E. Registration Certificate
  - F. Authorization to Sell & Collect (ATSC).

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9. Buyer will conduct Dip-Test, via SGS and after Dip-Test buyer makes payment via MT103 wire transfer / TT to the Seller for the confirmed product already sitting in the buyer's tank
10. Seller transfers the title of ownership as per buyer's instruction and Buyer lifts the product.
11. Just after receiving the payment from the buyer, the Seller shall pay commissions to all intermediaries involved in the transaction, as per NCNDA / IMFPA. And subsequently monthly
12. Shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller.

## TANK TO VESSEL PROCEDURE

1. The Buyer issues ICPO, Company Profile, Passport + KYC; including seller procedure.
2. The Seller issues a draft Commercial Invoice, Buyer signs and returns to Seller. Then the seller signs & stamps and share with the buyer. At the same time the seller will sign NCNA & IMFPA with intermediaries as presented by the buyer.
3. Seller issues to Buyer a Letter of Agreement duly signed & stamped, to fulfill the transaction and commitment to pay the buyer a penalty of 5% to the buyer; if the Seller fails with the terms in the Letter of Agreement, and it is vice versa.
4. Buyer signs the Letter of Agreement and returns back to Seller within two (2) working days from the date of receipt of the said letter from the seller.
5. Seller sends to the buyer the following documents:
  - A. Statement of product availability
  - B. Commitment Letter to Supply
  - C. Notice of Readiness
  - D. Title Transfer Affidavit
6. Buyer pays a 5 days tank extension to enable the buyer to get access to verify the product in order to receive the Port Access permit and then proceed for the DIP TEST. It is important that verification of the



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product must be confirmed first on the seller's tank before injection commences.

**NOTE:** This payment will be deducted from the final payment. After the payment confirmation, the buyer will receive the following documents:

- A. SGS report of less than 10 hours
  - B. ATV / ATS
  - C. Unconditional Dip Test Authorization
  - D. TTVIA
  - E. Injection Schedule / Programming
  - F. Title Of Ownership In Buyers Name
7. After the DIP-TEST, Seller starts the injection processing within two (2) working days of confirmation from the buyer's Shipping Company to start the injection.
  8. After injection, Buyer's Shipping Company provides the following POP documents to Buyer and Seller for final confirmation of the product before buyer proceeds to make final payment:
    - A. Dip Test Authorization - Unconditional
    - B. Injection Report
    - C. Vessel Ullage Report
    - D. Vessel Q88
    - E. Cargo Manifest
  9. Buyer will conduct Dip-Test, via SGS and after Dip-Test buyer makes payment via MT103 wire transfer / TT to the Seller for the confirmed product already sitting in the buyer's tank / vessel.
  10. Seller transfers the title of ownership as per buyer's instruction and Buyer lifts the product.
  11. Just after receiving the payment from the buyer, the Seller shall pay commissions to all intermediaries involved in the transaction, as per NCNDA / IMFPA. And subsequently monthly.
  12. The shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and Seller.

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## TTO PROCEDURE

1. Buyer issues official ICPO.
2. Seller issues original MOU
3. Buyer countersign MOU and forward back.
4. Upon the receipt of countersign MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:
  - A. Product Passport (quantity & quality dip test analysis report)
  - B. Certificate of origin.
  - C. Bill of lading
  - D. Tanker vessel Q88 document
  - E. E.T.A. (estimated time of arrival) of vessel
  - F. Vessel (N.O. R) Notice of Readiness
  - G. Ullage report
  - H. Cargo manifest
  - I. Acceptance Letter
  - J. Q88
  - K. Guarantee letter 100% to reroute the vessel OR sell.
5. Upon the receipt of the documents, the buyer verifies the availability of the product on the vessel on high sea and makes a deposit of 3% (percent) MT103 T/T of the total product value to the seller within (5) five working days, for the title takeover (TTO) **[Under 100% Refund Policy]**.
6. Upon the confirmation or seller receipt of the title takeover payment seller orders for re-route. The 3% deposit payment made shall be deducted from the total payment value of the takeover product.
7. Seller releases a fresh dated DIP-TEST AUTHORIZATION-DTA / AUTHORIZATION TO BOARD THE VESSEL to buyer for SGS inspection or equivalent inspection for Q & Q inspection upon goods/cargo arrival at the discharge port.
8. Upon the successful completion of dip-test inspection, buyer makes the balance 97% payment by mt103 wire transfer for the total goods value, seller transfers title of ownership certificate to buyer's name as

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the legitimate owner of the goods and commence trans loading.

9. Trans-loading commenced immediately.
10. Seller will release payments to the intermediaries involved within 48 hours of receiving the payment hours of receiving the payment for the product from the buyer's bank.

## STS PROCEDURE

1. Buyer issues an official ICPO inserting seller's terms and procedures along buyer's company certificate of registration.
2. Seller issues the Title Take-Over Contract (TTO/MOU) addendum for review and endorsement by all parties.
3. Seller issues the POP document addressed to the buyer as listed below;
  - A. Declaration of product ownership \*
  - B. Product Passport (Quantity & Quality Dip Test Analysis Report
  - C. Certificate of Origin
  - D. Bill of Lading
  - E. Ullage Report \*
  - F. Vessel Notice of Readiness (N.O.R) \*
  - G. Cargo Manifest\*
  - H. Vessel Q88
  - I. A.T.S.C. (Authorized to Sell and Collect)
4. Upon receipt and confirmation of the above documents, buyer verify POP document of the product on high sea/vessel position, the buyer shall within 3 working days pay via TT-MT103 3% of the total product cost as security guarantee payment of the product which will serve as a Title Take-Over Fee.
5. Upon seller receipt of the 3% security guarantee payment, buyer sends their STS APPROVED COORDINATES and then seller order to re-route to buyer's desired STS point, transfer the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's name and via Swift from seller bank the full prove of product.

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6. Seller issues and sends to the buyer the Approval to export certificate, Export license certificate, Authorization to board vessel (ATB) and Dip test authorization (DTA), STS APPROVAL and all shipping documents will be reissued in buyer's name and vessel will be sent to the buyer's designated STS Coordinates.
7. Upon arrival of the vessel at buyer's discharge port, buyer pays the remaining total product value after successful CIQ/SGS or equivalent inspection via TT/MT103 and title of product ownership transferred to buyer.
8. Seller pays commission to Agencies, Broker and intermediary as per signed NCNDA/IMFPA.

## PIPELINE TRANSACTION PROCEDURE

1. Interested buyers send their Irrevocable Purchase order to sellers on receipt of the quote/offer as provided by the supplier/OR its assigned representatives.
2. Seller issues the Memorandum of Understanding alongside the Commercial invoice for buyers' endorsement.
3. NCNDA is signed and endorsed by parties involved.
4. Upon successful signing of the MoU/CI for initial shipments, Seller releases the Pipeline transportation agreement to be Jointly endorsed by the buyer.
5. Seller's upon receipt of the signed Pipeline transportation agreement within 2-3 working days release the following PPOP Documents for buyer's/ their storage tank farm preparedness for reception of the First batch product shipment.
  - A. COMMITMENT ASSURANCE LETTER TO SUPPLY
  - B. PRODUCT ANALYSIS REPORT
  - C. PRE-SCHEDULE FOR PIPELINE DELIVERY
  - D. STATEMENT OF PRODUCT AVAILABILITY
  - E. NOTICE OF READINESS TO CARRY-OUT PIPELINE SUPPLIES.
6. Buyer pays the pipeline service cost (billed as per the quantity of the product) to our nominated pipeline service company and then

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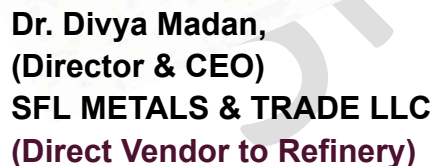
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provides the Tank Storage coordinates along with the tank numbers and hub details.

7. Pipeline transfer of product commences in accordance with the pre-advised delivery schedule.
8. Upon completion of the total product supply batch, sellers within 6 Hours buyers storage company releases an Unconditional DIP TEST AUTHORIZATION to both the buyer and the seller, so as to enable both parties carry out the Q & Q validation of the transferred product injected into the storage tank facility.
9. Upon satisfactory inspection of the product by both parties, Seller commences the act of transfer to buyers' company/ Or its assignee WHILE buyers release payment via MT103 as agreed for the product value., Title of ownership certificate alongside all other relevant export documentations are released to the buyers.
10. Both Parties proceed with the signing for the 12 Month contract upon completion of the first trial order.

Note: Please note that the prices of the products mentioned above, are duly assigned by the refinery and are subject to change timely, depending on the fuel market statistics.

A business card for SFL Metals and Trade LLC. The card is white with blue text. It includes the company name, phone number (83-2268452), and location (PA, USA). There is a handwritten signature in red ink over the text.

**SFL Metals and Trade LLC,**  
83-2268452  
PA, USA

**Dr. Divya Madan,**  
(Director & CEO)  
**SFL METALS & TRADE LLC**  
(Direct Vendor to Refinery)