

### **SOFT CORPORATE OFFER**

We, **SFL METALS & Trade LLC**, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be conside

# FOB ROTTERDAM, JURONG & HOUSTON

### **PRODUCTS AND PRICES**

Product Name: **DIESEL D6 VIRGIN LOW POUR FUEL** Liftable Quantity: **Minimum 100,000,000 GLN – Maximum 500,000,000 GLN** Trial + ContracT Price - \$0.80 Gross / \$0.74 Net per Gallon

Product Name: DIESEL FUEL EN590 EURO 5 - 6 (ULSD 10PPM)

Liftable Quantity: **Minimum 20,000 MT – Maximum 100,000 MT** Trial + Contract Price - \$480 Gross / \$470 Net per MT

. Product Name: DIESEL D2 GASOIL GOST 305-2013

Liftable Quantity: Minimum 50,000 MT – Maximum 200,000 MT Trial + Contract Price - \$420 Gross / \$410 Net per MT

Product Name: GASOLINE 93/95 PCT/ROM UNLEADED PETROL

Liftable Quantity: Minimum 1,000,000 BBL – Maximum 3,000,000 BBL Trial + Contract Price - \$75 Gross / \$70 Net per BBL

Product Name: AVIATION TURBINE FUEL (JET A-1)

Liftable Quantity: Minimum 1,000,000 BBL – Maximum 5,000,000 BBL Trial + Contract Price - \$82 Gross / \$78 Net per BBL

Product Name: DIESEL FUEL EN590 ULSD 10 PPM

Liftable Quantity: Minimum 50,000 MT – Maximum 200,000 MT Trial + Contract Price - \$480 Gross / \$470 Net per MT 502 W, 7<sup>th</sup> ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551 Email : <u>info@sflmetal.com</u> <u>https://sflmetal.com</u>



#### Product Name: AVIATION KEROSENE COLONIAL GRADE 54 (JET FUEL JP54) Liftable Quantity: Minimum 1,000,000 BBL – Maximum 52,000,000 BBL Trial + Contract Price - \$78 Gross / \$74 Net per BBL

### ADDITIONAL INFORMATION

ORIGIN	KAZAKSTAN
SPECIFICATION & GRADE	STANDARD QUALITY AND GRADE
PAYMENT TERM	SBLC / DLC as Guarantee and payment Via T/T &
	MT 103
CONTRACT TERM	SPOT / TRIAL LIFTABLE + CONTRACT AFTER
	SUCCESSFUL LIFTABLE.
COMMISSION STRUCTURE	\$5/Ton Seller's side closed
FOB LOCATION / LOADING PORT	Rotterdam, Jurong, Houston

### **STANDARD OPERATING PROCEDURE-1**

- 1. Buyer send Company Profile along with full ICPO along with current and valid TSA Company Registration Certificate (CRC), Buyer Passport colour copy And Company Profile to Seller on receipt of Seller's full Corporate Offer by the Seller Mandate:
- 2. Seller issue commercial invoice of the product in tanks at the port; Buyer and Buyer's logistics sign and return back commercial invoice to seller and proceed with the (Injection/Dip Test).
- 3. Seller issue to buyer PPOP listed below:
  - A. SGS Report
  - B. Injection Report
  - C. Dip test authorization letter (DTA)
  - D. Authorization to sell and collect.
- 4. Buyer inspects by SGS on buyer's expenses in seller tanks and Buyer sends TSR after receipt of successful Dip Test report is received.
- 5. Seller issues the following document to all intermediaries involved in the Transaction and to the buyer. Endorsed NCNDA/IMFPA (If any).
- 6. Upon successful Dip Test in tanks, product will immediately be injected into Buyer's tanks. Buyer Makes Payment for the product via MT 103 in exchange for title.
- 7. Seller issues Draft SPA to Buyer to review for R&E monthly deliveries.
- 8. Buyer reviews and approves the SPA and issues **SBLC or IROLC** irrevocable,

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Non- transferable, auto revolving for 12 monthly shipment value and DLC for length contract and for each lift schedule. Buyer pays after Dip Test by MT103 Transfer on each monthly quantity\.

9. The subsequent delivery shall commence according to the terms and conditions of the Contract, and Dates/intermediaries receive their commissions according to monthly deliveries., to the terms and conditions of the Contract.

### SECOND PROCEDURES SELLERS TANK

#### **EXTENSION**

### (with 100% refund policy)

- Buyer accepts seller working procedure, and issue ICPO addressed to the Seller/Refinery.
- Seller issues commercial invoice (CI) on the products to the Buyer and Buyer sign back commercial invoice.
- Seller issues to Buyer Partial Proof Of Products below:
  - A. ATSC (Authorization To Sell And Collect)
  - **B. Statement Availability of Products**
  - C. Commitment to Supply
- Buyer extends Seller's Storage Tank for 2 days at the discharge port.
- Seller provides to the buyer with SGS report,, Injection report unconditional DTA .
- Buyer (NCDA/IMPFP) will be signed, the fee, shall be paid by Seller and Buyer respectively
- Buyer within 24 hours, after successful dip test in seller tanks of the product into buyer vessel. dip test in the seller tanks, provide tank storage receipt (TSR) seller proceed for Tank- to- Vessel Injection and provide the buyer with the injection report of the product into the buyer vessel.
- Buyer makes the payment for a total cost of product injected into buyer tanks, via MT103 against Final commercial Invoice, seller transfers title ownership to the buyer, with all exportation documents required of buyer for the transaction ..
- Upon conclusion of the first lift transaction, Seller pays all Intermediaries on the seller side and buyer pays all intermediaries on the buyer side involved in the transaction ,

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assigned (NCNDA / IMFPA ) to the beneficiaries designated Bank Account .

• Seller issues Final Agreement to Buyer Company to review Contract for 12 months ( R/E) Monthly Deliveries .Buyer pays after successful Dip-Test , by MT103, Wire Transfer on each Monthly Delivery.

Dr. Divya Madan, (Director & CEO) SFL METALS & TRADE LLC (Direct Vendor to Refinery)