

# SFL Metals and Trade LLC

502 W, 7<sup>th</sup> ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551

Email : [info@sflmetal.com](mailto:info@sflmetal.com) <https://sflmetal.com>

Regional Office: 33/17,SHAKTI NAGAR,NEW DELHI-110007, INDIA.

Regional Office: 04-02, 4<sup>TH</sup> FLOOR, AL FAHIDI HEIGHT OFFICE TOWER, (AL MUSALLA TOWER) BUR DUBAI, DUBAI, UAE.

The logo for SFL METALS, featuring the letters 'SFL' in a large, bold, green font, followed by 'METALS' in a smaller, green font. The entire logo is enclosed in a thin green rectangular border.

**SFL/SCO/POL**

**DATE ISSUED:** 01/08/2024.

**VALID TILL:** One Month

**ATTN TO:** End Buyer Company/ Direct Authorized Mandate.

## **SOFT CORPORATE OFFER**

We, **SFL METALS & Trade LLC**, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be considered.

### **Polonia Product Origin ULSD -EN590 10PPM**

**Minimum Quantity:** 50,000 metric tons per month

**Maximum Quantity:** 300,000 metric tons per month

**Fob Price:** Gross: \$550.00/ Net: \$500

### **Procedures-**

#### **TRANSACTION SALES PROCEDURES FOB TANK TO TANK ROTTERDAM PORT/HOUSTON PORT/SHARJAH PORT UAE**

1. Buyer accepts the seller's working procedure and issues ICPO to the End seller via Seller's representative.
2. Seller issues a commercial invoice, Buyer signs and returns commercial invoice and ICC Warning letter on the due date along with Buyer TSA.
3. The Seller issues the following PPOP to the buyer for evaluation:
  - Statement of Product Availability.
  - TTIA.
  - Letter of Guarantee.
  - IPA.

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4. Upon receipt of the above PPOP Documents, the buyer provides a signed IPA (Injection Programming Agreement) with his tank company to engage in injection Programming.
5. Seller provides the buyer with an Injection program:
  - Fresh SGS.
  - Title holder transfer agreement.
  - Certificate Of Origin.
  - Authority to Sell and Collect (ATSC).
  - Tank Storage Receipt (TSR).
6. Seller and buyer signs NCNDA/IMFPA between all intermediaries involved for commission payment. Injection Report, and ATV (Physical Verification) with Unconditional DTA for Dip Test in the seller tank for product reconfirmation before injection into buyer tank.
7. Buyer makes 100% payment by MT103 TT wire transfer for the total product, seller issue to the buyer COO (Certificate of Ownership) and Seller pays commission to all intermediaries involved in the transaction within 72 hours after confirmation of the buyer's payment.
8. Seller issues draft SPA to the buyer to review for R&E monthly deliveries.
9. Buyer reviews and approves the SPA and issues SBLC/IRDLC irrevocable, non-transferable, auto revolving for 12 months shipment value, documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer one each monthly quantity.
10. The subsequent delivery shall commence according to the terms and conditions of the contract.
11. Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from the buyer.

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## TRANSACTION SALES PROCEDURES FOB TANK TO TANK ROTTERDAM PORT/HOUSTON PORT/SHARJAH PORT UAE

1. Buyer issues ICPO containing the Seller's working procedures and Buyer's banking details along with Buyer's nominated TSA, company registration certificate and Buyer's representative Passport.
2. Seller issues commercial invoice for the product in tanks at the port, Buyer signs and returns commercial invoice along with an acceptance letter.
3. Seller issues a copy of fresh SGS report direct to Buyer executed tank farm, in order to verify product.
4. Upon confirmation of the successful verification of the SGS report by Buyer tank farm, Buyer's company provides valid tank storage receipt from its logistics company. Buyer also issues POF/BCL to supplier / seller's company in orders to schedule the injection of fuel into Buyer's leased tanks.
5. Seller issues following POP documents to Buyer. Buyer conducts Dip test on the product or accepts the seller's SGS for product verification and makes the payment for the total value of product injected into the tanks through the means of MT103-TT to the Seller.
  - A. Q&Q report. Injection report.
  - B. Unconditional Dip test authorization letter (DTA).
  - C. Authorization to sell & collect (ATSC).
  - D. Fresh updated SGS report (within 48hrs).
  - E. Authorization to verify physically the product in seller's tanks (ATV).
6. Buyer pays Buyer side intermediaries, and Seller pays Seller side intermediaries involved in the transaction. Subsequent monthly shipments continue as per terms and conditions of p sales and purchase agreement / contract between the Buyer and the Seller.

## PROCEDURES FOB TANK TO VESSEL ROTTERDAM PORT/HOUSTON PORT/SHARJAH PORT UAE

1. Buyer issues ICPO (with seller procedure inclusive on ICPO) and company registration certificate, data page of buyer's valid identity card and proof of funds.
2. Seller issues commercial invoice (CI) and mou for the available quantity in storage tank in port of Sharjar UAE along with the allocation of where the

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- product is stored, following documents after receipt of the signed CI.
- Export license.
  - SGS report
  - Commitment to supply.
  - Copy of statement of product availability in the tank in port of Sharjah UAE
3. Seller issues payment invoice to the buyer, buyer make payment to secure the allocation to enable seller to issue the ownership certificate on buyer company name, upon confirmation of the payment by the seller, seller issues terminal access codes & tank hub numbers to buyer and buyer contact the seller logistic company port of Sharjah UAE to make arrangement for the transportation of the product to buyers' destination.
  4. Seller precedes with injection & issues to the buyer the following documents before injection.
    - Unconditional dip test authorization (DTA).
    - Fresh SGS report inspected in tanks in port of Sharjar UAE shore tanks (optional).
    - Authorization for physical verification of the product (ATV).
    - Injection report shore tank in port of Sharjar UAE.
    - Title transfer certificate.
    - Notarized & endorsed NCNDA/IMFPA by the seller & their bank.
    - Port of Sharjar UAE inspection and quarantine (CIQ) analysis test report.
    - Copy of ship questionnaire 88.
    - Immersion test and authorization (DTB).
  5. Buyer upon physical verification of the product & PPOP confirmation order SGS to conduct dip test in the seller's tank at buyer's expense and issue SGS certificates and CIQ of Q&Q in the buyer's name
  6. Seller commences immediately the injection into buyer's tank/vessel and issues the title of ownership certificate to be followed by all export documentation.
  7. Buyer makes payment by mt103/TT wire transfer for the total product & lifts the product, seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the

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commercial invoice and extension of transaction by issuing 12 months' contract to buyer for proceeding.

A blue ink stamp on a white background, tilted at an angle. The text reads: 'SFL Metals and Trade LLC, 83-2288452 PA, USA' with a handwritten signature 'DM' in red ink over the phone number.

SFL Metals and Trade LLC,  
83-2288452  
PA, USA

Dr. Divya Madan,  
(Director & CEO)  
SFL METALS & TRADE LLC  
(Direct Vendor to Refinery)