

SFL Metals and Trade LLC

502 W, 7th ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551

Email : info@sflmetal.com <https://sflmetal.com>

Regional Office: 33/17,SHAKTI NAGAR,NEW DELHI-110007, INDIA.

Regional Office: 04-02, 4TH FLOOR, AL FAHIDI HEIGHT OFFICE TOWER, (AL MUSALLA TOWER) BUR DUBAI, DUBAI, UAE.

The logo for SFL METALS, featuring the letters 'SFL' in a large, bold, green font, followed by 'METALS' in a smaller, green font. The entire logo is enclosed in a thin green rectangular border.

SFL/SCO/TET

DATE ISSUED: 01/08/2024.

VALID TILL: One Month

ATTN TO: End Buyer Company/ Direct Authorized Mandate.

SOFT CORPORATE OFFER

We, **SFL METALS & Trade LLC**, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be considered.

PRODUCT ORIGIN: NON RUSSIAN/ RUSSIAN, depending on Buyer's request.

TRADING MODE: - CIF/FOB/ TTO

PAYMENT TERMS: SBLC/ MT103/TT

CONTRACTUAL PERIOD: 12 MONTHS CONTRACT/SPOT + ROLLS/EXTENSION

Products -

1. JET FUEL A1 (AVIATION KEROSENE COLONIAL GRADE 1)

Quantity: Minimum of 100,000 Barrels per month.

Price:

FOB: \$84.00 Gross / \$80.00 Net

CIF: \$88.00 Gross / \$84.00 Net

2. AUTOMOTIVE DIESEL FUEL EN-590

Quantity: Minimum of 10,000 MT per month.

Price:

FOB: \$470.00 Gross / \$460.00 Net

CIF: \$480.00 Gross / \$470.00 Net

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3. JET FUEL JP54 (AVIATION KEROSENE COLONIAL GRADE 54)

Quantity: Minimum of 100,000 Barrels per month.

Price:

FOB: \$80.00 Gross / \$75.00 Net

CIF: \$90.00 Gross / \$85.00 Net

4. D2 DIESEL GAS OIL

Quantity: Minimum of 10,000 mT per month.

Price:

FOB: \$400.00 Gross / \$390.00 Net

CIF: \$410.00 Gross / \$400.00 Net

5. ESPO (EASTERN SIBERIAN PIPELINE OCEAN) BLEND CRUDE OIL

Quantity: Minimum of 10,000 MT per month.

Price:

FOB: \$350.00 Gross / \$346.00 Net

CIF: \$360.00 Gross / \$356.00 Net .

6. PET COKE

Quantity: Minimum of 10,000 mT per month.

Price:

FOB: \$440.00 Gross / \$430.00 Net

CIF: \$450.00 Gross / \$440.00 Net

7. LPG

Quantity: Minimum of 50,000 mT per month.

Price:

FOB: \$450.00 Gross / \$440.00 Net

CIF: \$460.00 Gross / \$450.00 Net

8. VIRGIN FUEL OIL D6

Quantity: Minimum of 20,000,000 Gallons per month.

Price:

FOB: \$0.95 Gross / \$0.94 Net

CIF: \$1 Gross / \$0.99 Net

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9. LNG

Quantity: Minimum of 50,000 mT per month.

Price:

FOB: \$450.00 Gross / \$440.00 Net

CIF: \$460.00 Gross / 450.00 Net

10. LCO (Light Cycle Oil)

Quantity: Minimum of 10,000 mT per month.

Price:

FOB: \$390.00 Gross / \$380.00 Net

CIF: \$400.00 Gross / 390.00 Net

11. UREA (PRILLED & GRANULAR)

Quantity: Minimum of 10,000 mT per month.

Price:

FOB: \$530.00 Gross / \$520.00 Net

CIF: \$540.00 Gross / \$530.00 Net

Note -

All the procedures must start with -

1. LOI to SFL METALS & TRADE LLC, ERIE, PA, USA.
2. FCO from SFL METALS & TRADE LLC
3. Zoom Meeting with the end buyer.
4. Further proceeding with the Suitable Refinery Procedure.

Procedures -

1. CIF Procedure for SBLC/ DLC

1. Buyer accepts seller's procedures and issues ICPO with the following -
 - A. Banking Details
 - B. Company Profile
 - C. Passport Copy
 - D. Letter Stating to Adhere to the Seller's Procedure.

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2. Seller acknowledges buyer's ICPO and issues the Contract to buyer open for amendment. Buyer signs and returns the contract to the seller in Word Format within 4 working days.
 3. Seller makes the final signature, converts the contract to PDF and sends it to the buyer as the Final Approved Contract along with below Soft Performance Guarantee PPOP Documents:
 - A. Commitment Letter to Supply Product
 - B. Certificate of Origin
 - C. Product Passport
 - D. Export License issued by the Ministry
 - E. Seller Certificate of Incorporation/ Registration.
 4. The buyer's bank sends Transferable Irrevocable Operative SBLC via MT760 or DLC according to the seller's Fiduciary Bank Verbiage to the seller's Nominated Offshore Bank Account.
- Note - If the buyer fails to issue the payment instrument within 5 to 7 banking days, the buyer will make a Cash Deposit of US \$5,000,000 by TT Wire Transfer for Security Guarantee, to enable the seller to Charter Vessel and commence shipment, and this payment will be deducted from the Total Cost of Product after the inspection at the discharge port.
5. The seller's bank issues full POP documents to the buyer's bank alongside with 2% Performance Bond (PB).
 6. Upon successful TT Payment of USD 5,000,000 (only when buyer fails to issue banking instrument in time), the seller loads the product within 7 working days and sends full POP documents in the buyer's company name to the buyer via bank to bank and a copy via email to the buyer and representative:
 - A. Certificate of Origin
 - B. Product Passport
 - C. Commercial Invoice
 - D. Company Taxpayer Certificate
 - E. Fresh Q&Q Report
 - F. Tank Receipt

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G. Q88 and Quality Specification

H. Bill of Lading

7. The buyer notifies the seller by official written notice of his bank receiving the seller's POP documents while the seller sends to the buyer the Registered Hard Copy of the Contract through Courier Service within 3 working days.
8. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, the buyer has SGS, do the tests to confirm Quality and Quality.
9. The product gets discharged and after the release, all the parties involved in their successful inspection into the buyer facility. The buyer's bank provides commission by TT in USD within 3 days.
10. Second and succeeding shipments continues.

2. FOB PROCEDURE ROTTERDAM / HOUSTON

1. Seller sends SCO through their Authorized mandate.
2. Buyer reviews SCO and sends ICPO / TSA alongside with certificate of Registration and scanned Passport copy.
3. Seller Complete DD and sends commercial Invoice (CI) 4 Buyer signs CI and returns back seller.
4. Seller approves the buyers TSA, Buyer's makes request of payment Invoice from their Tank Farm and Get TSR.
5. Buyer provides five (5) days TSR with sellers Names Registered on it and ATI as issued by their Tank Farm.
6. Seller verify ATI and sends "Injection Schedule" and injection commences immediately to buyers leased Tank and after complete of injection, seller issues the below POPS to the buyer;
 - A. Notarized Commercial Invoice (CI)
 - B. Injection report on buyer's shore tank Rotterdam (IR)
 - C. Unconditional Dip Test Authorization Letter (DTA)

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- D. Authority to sell and collect the fund (ATSC)
 - E. Statement of product availability (SOPA)
 - F. Certificate of Origin Dubai UAE (COO)
 - G. Registration & Export License; (REL)
 - H. Fresh (SGS) not more than 24 hours
 - I. Attestation of Allocation (AOA)
 - J. Authorization to verify
 - K. NCNDA / IMFPA
7. Buyer conducts a dip test and upon successful dip test, Buyer pays via MT – 103/TT.
 8. Seller transfers Title on Buyer and pays commission within 48 hours to all intermediaries as mentioned in the IMFPA. 10. Subsequently monthly shipment continues as per terms and conditions of the PSA between both parties as may be signed to be followed by all export documentations.
 9. Buyer makes payment by MT103 or TT Wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction

3. FOB PROCEDURE

1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller's verification.
2. Seller issues Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller verifies buyer TSA and upon successful verification, buyer proceeds to pay his tank company for 2 days for the Injection Process and then seller pays 3 day and only after his Tank Farm Company has received the payment from Seller Company. Seller issues NCNDA/IMFPA to the intermediary to sign.
4. Seller provides Buyer with FULL POP Documents:
 - A. Fresh SGS Report less than 48 hours
 - B. Dip Test Authorization- Unconditional
 - C. Injection Report
 - D. Tank Storage Receipt with GPS Coordinates
 - E. Tank Farm Bar-code Information
 - F. Letter of Commitment to Supply.
 - G. Registration Certificate & Export License Copy

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- H. Authority to Sell & Collect (ATSC) I. Endorsed Injection Schedule by the buyer & buyer Tank Farm
 - I. ATV – For Physical Verification.
 - J. Irrevocable Commitment to Supply for Spot and 12 months Contract.
 - K. Injection Schedule signed by Buyer & Buyer’s tank farm.
- 5. Buyer conducts Dip-Test in Seller’s tank, via SGS on Buyer’s expense, Seller injects the fuel to Buyer’s tank and Buyer makes payment based on Q&Q by MT103 wire transfer / TT according to the final Commercial Invoice.
 - 6. Seller transfers the title of ownership as per Buyer’s instruction. Buyer lifts the product.
 - 7. Seller pays all intermediaries involved in the transaction and subsequently monthly contract shipment continues as per terms and conditions of the sales and purchase agreement contract between respected parties.

4. TTO STANDARD BANKING PROCEDURE Procedure - 1

- 1. Buyer issues ICPO with Banking Details and CIS.
- 2. Seller and buyer sign Memorandum of Understanding for Title Take Over of the loaded cargo.
- 3. Upon signing of the M.O.U., the seller issues to the following documents -
 - A. Certificate of Origin of Product.
 - B. Bill of Lading (All POP in this buyer's name)
 - C. Vessel Q88 Document.
 - D. E.T.A (Estimated time of arrival) of Vessel.
 - E. Invoice of Title Take Over of 3-5% of the total first trial shipments to the seller.
- 4. Upon the seller's receipt of payment from the buyer, the seller will issue a Title transfer in the name of the buyer. Buyer will provide TT/M103 the TTO fees. Upon the confirmation of payment, the seller instructs the vessel Captain to make the Maritime Declaration Report via his shipping agent at the arrival port and release the Declaration Report to the buyer in order for the buyer to proceed forward with the Registration of the Vessel with the Port Authority and others.

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5. The seller party directs the ship to the POD port and releases the DTA; Party Buyer conducts a CIQ Inspection on the product and unloads the product into the storage tank of the Party Buyer.

6. After the Buyer party confirms the CIQ inspection, the Buyer will make payment to the Seller account via MT103/TT within 72 hours (Solution subject to actual CIQ quantity). (The TTO fee is deducted from the final payment.)

7. The seller party will transfer the Shipping rights to the Buyer, and both the parties must sign the exact Delivery Receipt. Buyer must clean customs and pay taxes, and transactions will be completed.

8. The seller and buyer parties help each other in the process to provide each other with the necessary documents/procedures. If the ship is unable to unload the cargo at the port due to Party Buyer reasons, the demurrage will be borne by Party Buyer.

9. Seller pays commission to all intermediaries, Both Parties precede payment within 72 hours as required.

Note: Please note that the prices of the products mentioned above, are duly assigned by the refinery and are subject to change timely, depending on the fuel market statistics.

5. TTO STANDARD BANKING PROCEDURE Procedure - 2

1. Buyer issues ICPO stating seller's procedure along with buyer's company profile.
2. Seller issues Commercial Invoice and MOU for the available quantity in the vessel for buyer to sign and return with Guarantee letter and Proof of Fund.
3. Buyer countersigns the CI & MOU and return to seller, seller confirms the signed documents and releases to buyer the Product quality passport (Analysis test Report) By standard Gost-R, Certificate of Origin of product, Signed CI and Charter Party Agreement (CPA) between seller (Tritea Maritime Limited) and primary owner refinery, and Remittance Invoice of \$450,000.00 USD Guarantee Deposit.
4. Upon confirmation of buyer's remittance, seller releases loaded vessel's proof of product documents below to buyer for confirmation of product and NCND for intermediaries to

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sign:

- A. Bill of Lading.
 - B. Cargo Manifest.
 - C. Vessel Q88.
5. Buyer confirms the POP documents and arranges for a test on the product for Standard Specification Analysis as agreed upon.
 6. Upon successful test, the seller will instruct the vessel master to re-route the vessel tanker's final destination to the buyer's discharge port.
 7. Seller and Buyer signs the title transfer affidavit and the title ownership certificate is issued in the buyer's company name. Seller instructs vessel master to countersign the shipping Power of Attorney and proceed to send the complete set of maritime and shipping documents to buyer to enable buyer file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal.
 8. Upon arrival of the vessel tanker at the buyer's destination port and completion of CIQ Inspection, buyer pays for full cargo value via MT103/TT Wire within 48 hours while within 72 hours after receipt of payment of the product from the buyer, seller pays the intermediaries accordingly through NCNDA/IMFPA signed by all respected parties.

6. DIP AND PAY FOB ROTTERDAM AND FUJAIRAH

1. Buyer issues ICPO to Seller according to seller procedure.
2. Seller issues Commercial Invoice to buyer.
3. Buyer returns the Commercial Invoice along with buyer's proof of Storage reservoir Agreement TSA and Consent Letter from Buyer's Tank addressed to seller.
4. Seller issues DTA, TSR and PRODUCT ANALYSIS to buyer, Buyer conducts DIP Test of the product in the seller Tank
5. Upon successful dip test, the seller issues NCND for intermediaries to sign, while the buyer issues full payment of the product at sight via MT-103, T/T.
6. Buyer lift product and Seller's bank release the commission to the intermediaries involved according to signed NCNDA & IMFPA agreement.
7. All Intermediaries Formalize the Signed NCNDA then Seller pays commissions to intermediaries

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7. TANK TO VESSEL PROCEDURE

1. Buyer issue Irrevocable Corporate Purchase Order (ICPO) containing seller working procedures and copy of buyer international Passport copy.
2. Seller review buyer issued Irrevocable Corporate Purchase Offer (ICPO) if accepted, seller issue Commercial Invoice (CI) according to the buyer requested quantity and ICC Warning Letter.
3. Buyer review, endorse and return to seller the Commercial Invoice (CI) and ICC Warning Letter to the seller for final review and approval.
4. Upon final approval of the endorsed Commercial Invoice (CI) and ICC Warning Letter, the seller issue to the buyer the below POP documents:
 - A. Refinery Commitment and Assurance Letter to Supply the Product
 - B. Statement of Product Availability
 - C. Product Passport (Quantity & Quality Analysis)
5. Upon buyer confirmation of the above POP documents, the Buyer contacts Seller tank farm company and extend seller tank storage for three (3) days tank extension.
6. Upon receipt and confirmation of buyer three (3) days Tank Extension Receipt (TER), seller issue to the buyer the below Full POP documents:
 - A. Company Registration Certificate
 - B. Unconditional Dip Test Authorization Letter (DTA)
 - C. Authorization to Sell and Collect (ATSC)
 - D. SGS Report (Quantity & Quality Report) (Not older than 48 hours)
 - E. Authorization to Verify the Product Physically (ATV)
 - F. Certificate of Origin
 - G. Injection Report in Rotterdam
7. Upon successful verification of the Full POP documents, buyer orders SGS, Intertek or its equivalent to conduct Dip Test on the product in seller's tanks at buyer's expense (optional). After successful Dip Test, the buyer provides his Charter Party Agreement (CPA) and other Vessel details to enable the seller to prepare for Injection of the product into the buyer's charter vessel.

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8. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 72 hours after confirmation of the buyer's payment.
9. Seller issues Draft Sales Purchase Agreement (SPA) to the buyer for review for the monthly deliveries (optional).
10. Buyer reviews and approves seller issue SPA and issues SBLC / IRDLC Irrevocable, Nontransferable Auto Revolving for 12 monthly shipment values. Buyer pays for the product after dip test by MT103 wire transfer on each monthly quantity.

8. EN 590 FOB Rotterdam & Fujairah PROCEDURE - Unconditional Dip-Test (UDTA)

1. Buyer issues ICPO with Tank Storage Agreement (TSA).
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank.
3. Buyer signs and returns the Commercial Invoice with NCNDA/IMFPA signed by all buyer groups with commission structures.
4. Buyer provides Authorization to Verify (ATV) from their Storage Tank Farm to enable seller Logistic Teams verify buyer tank farm, after the verification is completed, seller proceed to issuing the following documents:-
 - A. Unconditional Dip Test Authorization (DTA).
 - B. Fresh SGS Report.
 - C. Injection Report Shore Tank
 - D. Authorization to Sell and Collect (ATSC)
 - E. (ATV) Authorization to Verify.
 - F. Certificate of Incorporation
 - G. Product Quality Passport
 - H. Statement of Product Availability
 - I. Certificate of Origin of the Product
 - J. Commitment and Assurance Letter to Supply
 - K. NOR (Notification of Readiness)
 - L. Tank Storage Receipt (TSR)
5. Buyer upon verification of the product and PPOP confirmation, order SGS to conduct the Dip Test on buyer expense.

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6. Seller commences Injection immediately into buyer tank and "issues buyer title of ownership certificate to be followed by all export documentations.
7. Buyer makes payment by MT103 or TT Wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction

Note - POF is a must. Once verified, then only will be presented to the refinery

A business card for SFL Metals and Trade LLC. The card is white with blue text. It reads: 'SFL Metals and Trade LLC, 83-2288452, PA, USA'. There is a handwritten signature in blue ink over the text.

SFL Metals and Trade LLC,
83-2288452
PA, USA

Dr. Divya Madan,
(Director & CEO)
SFL METALS & TRADE LLC
(Direct Vendor to Refinery)