

SFL Metals and Trade LLC

502 W, 7th ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551

Email : info@sflmetal.com

Website - <https://sflmetal.com>

SFL/SCO/NOK

DATE ISSUED: April 2025

ATTN TO: End Buyer Company/ Direct Authorized Mandate.



SOFT CORPORATE OFFER

We, **SFL METALS & Trade LLC**, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be considered.

1. DIESEL D6 ORIGIN: AZERBAIJANI PRICE PER FOB MT:\$340.00 PRICE PER MT: CIF \$360.00 Commission: \$5/\$5	2. JET FUEL JP5 ORIGIN: AZERBAIJANI PRICE PER BBL:FOB \$84.00 PRICE PER BBL: \$ CIF 88.00 Commission: \$2/\$2	3. JET FUEL A1 ORIGIN: AZERBAIJANI PRICE PER BBL:FOB \$84 PRICE PER BBL. CIF \$88 Commission \$2/\$2
4. LPG ORIGIN:AZERBAIJANI PRICE PER MT:FOB \$ 440.00 PRICE PER MT CIF \$450 Commission \$5/\$5	5. GASOLINE OCTANE 87/89/93/95 ORIGIN:AZERBAIJANI PRICE PER MT: FOB \$ 330.00 PRICE PER MT: CIF \$340 Commission:\$5/\$5	6. MAZUT M100 ORIGIN: AZERBAIJANI PRICE PER MT:FOB \$330 PRICE PER MT:CIF \$340 Commission \$5/\$5
7. DIESEL GAS OIL D2 ORIGIN: AZERBAIJANI PRICE PER MT :FOB \$350 PRICE PER MT: CIF \$360 Commission :\$5/\$50	8. LNG ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$330 PRICE PER MT: CIF \$340 Commission:\$5/\$5	9. BITUMEN 40/50,60/70,80/100,85,150 ORIGIN: AZERBAIJANI PRICE PER MT:FOB \$400 PRICE PER MT: CIF \$410 Commission\$5/\$5

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<p>10. BASE OIL SN.15</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT : FOB \$ 330 PRICE PER MT: CIF\$340 Commission:\$5/\$5</p>	<p>11. PET COKE</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$ 300 PRICE PER MT: CIF \$310 Commission \$5/\$5</p>	<p>12. DIESEL EN 590 (10 PPM)(50PPM)</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$450 PRICE PER MT: CIF \$460</p>
<p>13. UREA (GRANULAR & PRILLED)</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$300 PRICE PER MT: CIF \$310 Commission: \$5/\$5</p>	<p>14. EXPORT BLEND CRUDE OIL GOST 9965-76</p> <p>ORIGIN: AZERBAIJANI PRICE PER BBL: FOB \$210 Commission - \$5/\$5</p>	<p>15. ANTHRACITE COAL</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$180 PRICE PER MT: CIF \$190 Commission: \$5/\$5</p>
<p>16. COAL</p> <p>PRICE PER MT: FOB \$100 PRICE PER MT: CIF \$150 MOQ: 4000 Tons</p>	<p>17. ESPO BLEND CRUDE OIL</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$140 PRICE PER MT: CIF \$150</p>	<p>18. LIGHT CYCLE OIL (LCO)</p> <p>PRICE PER MT: FOB 310 PRICE PER MT: CIF \$320 Commission:\$5/\$5</p>
<p>19. AUTOMOTIVE GAS OIL (AGO)</p> <p>ORIGIN: AZERBAIJANI PRICE PER MT: FOB \$400 PRICE PER MT:CIF \$410 Commission: \$5/\$5</p>	<p>20. REFINED SUNFLOWER OIL</p> <p>PRICE PER BBL: FOB \$400 PRICE PER BBL: CIF \$440 Commission \$5/\$5 MOQ 1000 TONS</p>	<p>21. SOYBEAN OIL</p> <p>PRICE PER MT: FOB \$1280 PRICE PER MT: CIF \$ 1300 MOQ 2000 TONS</p>
<p>22. FUEL OIL CST 180</p> <p>PRICE PER MT: FOB \$370 PRICE PER MT: CIF \$380 Commission:\$5/\$5</p>	<p>23. SULPHUR</p> <p>PRICE PER MT: FOB \$200 PRICE PER MT: CIF \$210 Commission:\$5/\$5</p>	<p>24. DI-AMMONIUM PHOSPHATE (DAP)</p> <p>PRICE PER MT: FOB \$340 PRICE PER MT: CIF \$420 Commission:\$5/\$5</p>

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<p>25. USED ENGINE OIL</p> <p>PRICE PER MT: FOB \$80 PRICE PER MT: CIF \$100 MOQ: 1000 Tons</p>	<p>26. MANGANESE DIOXIDE GRANULES</p> <p>PRICE PER BBL: FOB \$120 PRICE PER BBL: CIF \$130 MOQ: 5000 Tons</p>	<p>27. ENGINE OIL 20W-50</p> <p>PRICE PER MT: FOB \$640 PRICE PER MT: CIF \$680 MOQ: 5000 Tons</p>
<p>28. FURNACE OIL</p> <p>PRICE PER MT: FOB \$180 PRICE PER MT: CIF \$200 MOQ: 50 Tons</p>		

PURCHASE PROCEDURES:

1. FOB

1. Buyer issues ICPO with the seller terms and conditions and their TSA.
2. Upon seller satisfaction of the ICPO from the buyer, the seller issues a commercial invoice.
3. Buyer studies and signed the commercial invoice within 3 working days and returns back to the seller.
4. Upon the seller received the signed copy of the commercial invoice from the buyer, seller issue to the buyer the below PPOP document -
 - A. Statement of availability
 - B. Commitment Letter to supply
5. Upon buyer receiving the PPOP document seller Request the buyer to provide TSR from their storage company with GPS coordinate
6. Upon receiving the TSR AND GPS coordinate from the buyer, the tank farm seller shall issue the Dip test Authorization and Authorization to verify.
7. Upon seller issuing the DTA to buyer seller shall immediately start

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injection and submit to buyer the daily injection report

8. Upon the completion of the injection seller shall commence dip test and issue to the buyer the following POP Documents-
 - A. Authorization to sell and collect
 - B. Certificate of Origin
 - C. Fresh SGS Report
 - D. Affidavit of Transfer of ownership of product.
9. Upon buyer receiving the POP document buyer signed the affidavit of transfer of ownership certificate.
10. Buyer makes 100% payment by MT103/TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment then the seller issues the buyer the Title of Ownership.
11. Seller issues draft Contract for buyer to review for R & E monthly deliveries.
12. Buyer reviews and approves the contract and issues SBLC/IRDLC irrevocable, non-transferable, auto revolving for 12 months, Shipment value, documentary letter of credit for the length of contract and for each lift -able as scheduled.
13. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.
14. The subsequent delivery shall commence according to the terms and conditions of the contract, and mandates/intermediaries receive their commissions according to monthly delivery.

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2. DIP AND PAY PROCEDURE

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues Commercial Invoice (CI) for the available quantity to Buyer, Buyer Signs and returns CI to Seller.
3. Upon Receiving the CI Buyer signs and returns and asks for invoice for payment for three days to the seller tank.
4. Seller provides the buyer the invoice and the buyer pays for a three day extension to conduct a dip test.
5. Upon the confirmation of the buyer payment by the seller bank, Seller issues Dip Test Authorization letter signed by all parties.
6. Upon the countersigning of the DTA, Buyer orders SGS or INTERTEK to Conduct Dip test on the product in Seller's Tank at Buyer's expense
7. Upon successful dip test of the product in the Seller's tank, Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including:
 - A. Notice of Readiness to Inject
 - B. Fresh SGS Analytical Report
 - C. Product Passport
 - D. Certificate of Origin of the product,
 - E. Title of Ownership Certificate
 - F. Authorization to sell and Collect (ATSC)
 - G. Notification of Readiness to commence injection of the products
8. Seller commences injection into Buyer vessel and issues Injection Report to Buyer.
9. Upon the confirmation of the total quantity Injected into Buyer's vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.
10. Seller pays commission to all intermediaries involved in the transaction within 24 hours after payment from the Buyer.

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3. APPROVED NON-NEGOTIABLE CIF PROCEDURES **SBLC**

1. BUYER ISSUE ICPO MUST BE WITH BUYER COMPANY LETTERHEAD AND BUYER BANKING INFORMATION.
2. SELLER ISSUE DRAFT CONTRACT TO BUYER.
3. BUYER SIGN AND RETURN BACK TO SELLER.
4. SELLER ISSUE THE PPOP DOCUMENTS TO BUYER VIA EMAIL ADDRESS SUCH AS -
 - A. STATEMENT OF AVAILABILITY OF PRODUCT,
 - B. COMMITMENT TO SUPPLY,
 - C. CERTIFICATE OF ORIGIN,
 - D. PRODUCT QUALITY PASSPORT (ANALYSIS TEST REPORT) BY AZERBAIJAN I STANDARD GOST AZS.
5. WITHIN 5 BANKING DAYS BUYER'S BANK ISSUE TRANSFERABLE OPERATIVE **SBLC MT760** OF THE TOTAL PAYMENT OF THE PRODUCTS OR \$6M ABOVE OR ESCROW PAYMENT ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT, SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN 5 BANKING DAYS, BUYER WILL MAKE CASH DEPOSIT OF \$ 350,000 BY TT WIRE TRANSFER FOR SECURITY.GUARANTEE TO ENABLE SELLER CHARTER VESSEL AND COMMENCE SHIPMENT, AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH THE 2% PERFORMANCE BOND (PB) TO THE BUYER.
 - A. Copy of licence to export, issued by the department of the Ministry of Energy, of AZERBAIJANI.
 - B. Copy of Approval to Export, issued by the Ministry of Justice, AZERBAIJANI.
 - C. Copy of statement of availability of the product
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of Transnet contract to transport the product to the loading port.
 - F. Copy of the port storage agreement.
 - G. Copy of the charter party agreement to transport the product to discharge port.
 - H. Copy of Vessel Questionnaire 88.
 - I. Copy of Bill of Lading.
 - J. SGS Report at loading port.
 - K. Dip test Authorization (DTA) & ATB
 - L. NOR /ETA
 - M. Certificate of Ownership Transfer.

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N. Allocation Transaction Passport Code Certificate (ATPCC) by the Ministry of Energy.

6. THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 10~15 DAYS.
7. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING PORT AND BUYER AT THE UNLOADING SEA PORT.
8. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 OR RELEASE THE ESCROW PAYMENT TO SELLER BANK UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q & Q BY SGS/CIQ AT DESTINATION PORT.
9. SELLER PAYS COMMISSION WITHIN 48 HOURS BY SWIFT MT103 TO ALL INTERMEDIARIES AS SIGNED NCNDA/IMFPA.

4. TANK TO VESSEL PROCEDURE

1. The buyer issues ICPO and the CPA.
2. Seller releases the commercial invoice within 48 hours.
3. The buyer sign and returns the CI to the seller along with their Notice of readiness (NOR) from their shipping company.
4. Seller issue the ppop document as below-
 - A. Product Quality passport
 - B. Certificate of origin
 - C. Commitment to supply
 - D. Statement of product availability
5. The Buyer provides ATI and Q88 from his or her shipping company.
6. Seller issue unconditional dip test authorization, TSR to buyer, buyer conduct dip test in seller tank at buyer cos
7. After the successful dip test, injections commences to the buyer vessel.
8. After the successful injection seller issue.
 - A. Allocation license
 - B. Title ownership transfer affidavit
 - C. Tax Registration certificate
9. The buyer makes 100% of the payments of the fuel via Mt103/TT to the seller in 24 hours , once 100% payment received all intermediaries are paid by Seller. Seller and buyer sign a one year delivery

5. FOB Escrow Procedure

1. Buyer issues icpo with their account which they will be using for the payment of the Escrow.

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2. Seller study the icpo and issue commercial invoice.
3. Buyer signs and returns the commercial invoice.
4. Seller send the buyer the escrow contract to study and sign
5. Upon the signature of the buyer and return to seller the buyer deposit five percent of the total product into the seller escrow account
6. Upon receiving the escrow payment by the buyer, the seller releases the full pop document Including UDTA AND ATV AND VALD TSR.
7. Buyer verifies the pop document and physically verifies the product and conduct dip test in seller tanks.
8. Upon completion of the dip test seller releases the sgs and transfer of ownership affidavit to buyer.
9. Buyer sign the document and sends it to the seller and the ownership certificate is given to the buyer and the buyer releases the escrow payment to the seller and makes the balance via mt103 to the seller account and the seller pays all intermediary.

6. TANK TO VESSEL PROCEDURE TTVIA

1. Buyer issue ICPO and CPA.
2. The seller issues a commercial invoice CI to the buyer.
3. Buyer signs and returns the commercial invoice.
4. Seller issue to buyer Tank to Vessel In Agreement (TTVIA) to be endorsed by both seller, and buyer and buyer Logistics Company.
5. Upon return of the TTVIA , the seller releases to the buyer the following PPOP document.
 - A. Commitment Letter to Supply
 - B. Seller tank storage receipt TSR
 - C. Statement of availability
 - D. Unconditional dip test Authorization letter (UDTA)
 - E. Product passport.
 - F. Injection Notification
 - G. Authorization to verify the product via email and telephone from the seller logistic company.
6. Upon the buyer received the PPOP document, the buyer and his vessel company issue to the seller the following document-
 - A. Notices of readiness (NOR) to allow sellers to proceed with the injection schedule.
 - B. Q88
 - C. Authorization to Inject (ATI)
7. Upon seller receiving the following document from buyer logistic company, seller proceed with the injection of the product into buyer vessel.
8. Upon the completion of the injection of the product into the buyer vessel, the buyer and his team proceed with the dip test.
9. Upon the completion of the dip test by the buyer, the seller issues the below POP document.

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SFL METALS

- A. Authorization to sell and collect
- B. Certificate of Origin
- C. Transfer of ownership certificate
- D. Fresh SGS report

10. Upon the buyer received the POP document the buyer in 48 hours make payment to the seller and seller pays all intermediary.

SFL Metals and Trade LLC,
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Dr. Divya Madan,
(Director & CEO)
SFL METALS & TRADE LLC
(Direct Vendor to Refinery)

SFL Metals