502 W, 7th ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551 Email : <u>info@sflmetal.com</u> Website: <u>https://sflmetal.com</u>



SFL/SCO/BRG DATE ISSUED: April 2025. ATTN TO: End Buyer Company/ Direct Authorized Mandate.

SOFT CORPORATE OFFER

We, SFL METALS & Trade LLC, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product. The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent. Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be considered.

Note -

- > We are a direct mandate to the seller(s). Submission has to be through us ONLY .
- > The following rules are for successful and smooth closure .
 - Requests for the supplier's name will not be accepted.
 - Buyer's Vopak Barcode/ Registration/Reference Code/ CIS has to be provided.
 - The NCND agreement has to be signed by the buyer and all the parties involved.
 - Past performance or document associated are confidential and cannot be shared
- > We only need capable buyers to avoid non-performance related legal hassle.

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Vopak Procedure

PRODUCTS PRICES AND LIFT ABLE QUANTITIES (FOB) - VOPAK TERMINALS.

1. AVIATION FUEL: JET -A1 LIFT ABLE QUANTITY

FOB: Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 2,000,000 Barrels
FOB Price: Gross USD \$76.00 / Net USD \$74.00, Per Barrels,
FOB Vopak Terminal Rotterdam |Jurong | Mexico |Houston
Commissions: \$2, Seller side - \$ 1.00 per Barrel / Buyer side - \$ 1.00 per Barrel, Payable by Seller.

2. DIESEL GAS D2 OIL LIFT ABLE QUANTITY

FOB: Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 300,000 Metric Tons Lift able.
FOB Price: Gross USD \$540.00MT / Net USD \$530.00MT, Per MT.
FOB Vopak Terminal Rotterdam |Jurong | Mexico |Fujairah
Commissions: \$10, Seller side - \$ 5.00 per Metric Tons / Buyer side - \$ 5.00 per Metric Tons, Payable by Seller.

3. VIRGIN FUEL OIL D6 LIFT ABLE QUANTITY

FOB: Minimum Quantity: 100,000,000 Gallons per Month
Maximum Quantity: 400,000,000 Gallons
FOB Price: Gross USD \$0.79 / Net USD \$0.75, Per Gallon
FOB Vopak Terminal Rotterdam |Jurong | Mexico |Fujairah | Houston
Commissions: \$0.04, Seller side - \$ 0.02 per GL / Buyer side - \$ 0.02 per GL, Payable by Seller.

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4. LIQUEFIED NATURAL GAS (LNG) LIFTABLE QUANTITY

FOB: Minimum Quantity: 400,000 Metric Tons per Month
Maximum Quantity: 100,000 Metric Tons
FOB Price: Gross USD \$510.00 / Net USD\$500.00, Per Metric Tons,
FOB Vopak Terminal Rotterdam |Jurong |Fujairah Ports
Commissions: \$10, Seller side - \$ 5.00 per Metric Tons / Buyer side - \$ 5.00 per Metric Tons,
Payable by Seller.

5. DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL LIFT ABLE QUANTITY

FOB: Minimum Quantity: 50,000 metric tons
Maximum Quantity: 200,000 metric tons Lift able.
FOB Price: Gross USD \$520.00 / Net USD \$510.00, Per MT,
FOB Vopak Terminal Rotterdam |Jurong | Mexico |Fujairah Ports
Commissions: \$10, Seller side -\$ 5.00 per Metric Tons / Buyer side - \$ 5.00 per Metric Tons, Payable by Seller.

6. DIESEL OIL EN590 -10PPM LIFT ABLE QUANTITY

FOB: Minimum Quantity: 40,000 Metric Tons per Month
Maximum Quantity: 300,000 Metric Tons Lift able.
FOB Price: Gross USD \$550.00MT / Net USD \$540.00MT,
FOB Vopak Terminal Rotterdam |Jurong | Mexico
Commissions: \$10, Seller side - \$ 5.00 per Metric Tons / Buyer side - \$ 5.00 per Metric Tons,
Payable by Seller.



FOB TRANSACTION PROCEDURE FOB VOPAK TERMINALS DIP & PAY

- 1. Buyer Sends CIS and ICPO of their purchasing product to Seller for verification and processing:
- 2. Supplier sends a Commercial Invoice. Buyer within 48 hours sign and return the CI.
- **3.** Supplier submits buyer files alongside the signed CI to Vopak Terminal Administrative.
- 4. Vopak Terminal Administrative review, approved and within 24 hours send Vopak Agreement through Supplier co. Buyer within 24 hours of receiver of the Vopak Agreement sign and return .
- 5. Buyer finalizes the Vopak Terminal Administrative Protocols/Tariff payment cost, according to the Payment Invoice and submit the payment confirmation slip through the supplier.
- 6. Upon confirmation of the Protocols/Tariff payment cost by the Vopak Terminal Units, Vopak Terminal Administrative will assign the following below to BUYER and submit the same to Supplier
 - A. Vopak Barcode
 - B. Vopak Registration information.
 - C. Vopak Reference Code
- 7. Immediately buyer completes the above process and receives Vopak Reference through Vopak Terminal Administrative, buyer will have access to communicate directly to Vopak Management with the help of the Reference code assigned to the buyer through their Supplier.
- **8.** Supplier issues Buyer Full POP documents along with fresh SGS (Not less than 48 hours, one- time official confirmation mail from SGS official).
 - A. Fresh SGS Report in less than 48 hours,





- B. Tank Storage Receipt (TSR) with GPS Coordinates of where the Tanks/Vessel are located.
- C. Injection Report Agreement
- D. Authorization to Sell & Collect
- E. Authorization to verify the product in the tank (ATV)
- F. Country Certificate of Origin
- G. Approved Dip Test Authorization (DTA
- H. Statement of Availability of Product,
- I. Commitment to Supply
- 9. Seller proceeds with product injections into buyer's tanks or agree tank swap.
- **10.** Buyer confirms the SGS Report or Conducts Dip Test in seller tanks, via SGS or equivalent and buyer makes payment based on the Q&Q by MT103 wire transfer/TT, according to final Commercial Invoice.
- **11.** Upon seller receiving the full payment for the products from buyer, within 24 hours, the seller will issue Title of Ownership, Certificate of Approval and all exports Documents of the products to buyer.
- **12.** Seller releases payment to the intermediaries, both on buyer side and seller side.
- **13**. Seller & Buyer sign contract for monthly delivery.
- **14.** The buyer with full legal and corporate responsibility agrees and hereby makes the Irrevocable commitment to purchase the said product in the amount and quality herein stipulated.
- 15. Any Buyer with an existing Vopak Account to his name, is asked to send Screenshots of their account with Vopak and the account must have a previous transaction recorded and all the documents attached to the account for verification.
- **16.** A Vopak account is assigned to a single company, not a group of companies or partners. Furthermore, only after verification the account will be considered for

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transaction.

- 17. Other than the obligation of buyer to make payment to seller for product received hereunder Neither party shall be liable to the other for failure or delay in the performance of seller's obligation when such failure is due to force majeure event as defined in the international chamber of commerce (ICC) False Majeure clause 2010 and hardship event as defined in the ICC hardship clause 2010.
- 18. The Seller warrants performing delivery of the commodity on FOB. inside customs

 outturn quality and quantity basis, to the buyer's designated FOB Vopak Tank

 Terminals.
- **19.** The first loading shall take place within (5) banking days from date of receipt of the signed Vopak Tank agreement at loading port.



(Director & CEO) SFL METALS & TRADE LLC (Direct Vendor to Refinery)

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