

SFL Metals and Trade LLC

502 W, 7th ST, STE 100, ERIE PA, USA, 16502 Ph: +14123782551

Email : info@sflmetal.com <https://sflmetal.com>

SFLMETALS

SFL/SCO/ATS

DATE ISSUED: April 2025

ATTN TO: End Buyer Company/ Direct Authorized Mandate.

SOFT CORPORATE OFFER

We, **SFL METALS & Trade LLC**, with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the under-list Product.

The Supply is guaranteed to meet the specifications and pass through the stringent requirements of SGS or equivalent.

Only direct negotiations from end buyers, end buyer representatives or end buyer mandates will be considered.

Products -

1. **MAZUT 100 :** Monthly Quantity: 50,000MT - 1,000,000MT. Price Per MT: FOB \$340 Gross/\$330 Net. CIF \$350 Gross / \$340 Net. **Commission:** \$5/\$5.
2. **D2GAS OIL:** Monthly Quantity: 50,000MT–1,000,000MT. Price Per MT: FOB \$345 Gross/\$335 Net. CIF \$355Gross / \$345 Net. **Commission:** \$5/\$5.
3. **LIQUEFIED PETROLEUM GASV- 50% PROPANE & 50%BUTANE MIX:** Monthly Quantity: 20,000MT-500,000MT. Price Per MT: FOB \$330 Gross / \$320 Net. CIF \$340 Gross / \$330 Net. **Commission:** \$5/\$5.
4. **LIQUEFIED NATURAL GAS :** Monthly Quantity: 20,000MT– 500,000MT Price Per MT: FOB \$440 Gross / \$430 Net. CIF: \$450 Gross / \$440 Net. **Commission:** \$5/\$5.
5. **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL:** Monthly Quantity: 500,000BBLs-10,000,000 BBLs, Price Per Barrel: FOB \$76 Gross/ \$72 Net. CIF 78 Gross/ \$74 Net **Commission:** \$2/\$2.
6. **DIESEL FUEL EN590:** Monthly Quantity: 20,000MT - 300,000MT, Price Per MT: FOB Price: \$500 Gross/ \$490 Net PER MT. CIF Price: \$510 Gross/ \$500 Net. **Commission:** \$5/\$5 Per MT.
7. **ESPO:** Monthly Quantity: 500,000 BBLs-10,000,000 BBLs, Price Per Barrel: FOB \$74 Gross/ \$70 Net. CIF 76 Gross/ \$72 Net **Commission:** \$2/\$2.

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8. **AUTOMOTIVE GAS OIL (AGO):** Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$430 Gross/\$420 Net. CIF \$440 Gross / \$430 Net. Commission: \$5 / \$5.
9. **JET FUEL A1 91/91:** Monthly Quantity: 500,000BBLs-10,000,000 BBLs, Price Per Barrel: FOB \$78 Gross/\$74 Net. CIF 80 Gross/ \$76 Net Commission: \$2/\$2.
10. **BITUMEN OF ALL SPECIFICATIONS:** Monthly Quantity: 20,000MT - 150,000MT Price Per MT: FOB \$320 Gross/ \$310 Net. CIF \$330 Gross / \$320 Net. Commission: \$5/\$5.
11. **EURO 4, 5:** Monthly Quantity: 20,000MT - 300,000MT, Price Per MT: FOB Price: \$330 Gross / \$320 Net PER MT. CIF Price: \$340 Gross/ \$330 Net. Commission: \$5/\$5 Per MT.
12. **GASOLINE 95 OCTANES:** Monthly Quantity: 50,000MT-500,000MT Price Per MT: FOB \$320 Gross/\$310 Net. CIF \$330 Gross / \$320 Net. Commission: \$5 / \$5.
13. **EXPORT BLEND CRUDE OIL GOST 9965-76:** Monthly Quantity: 500,000BBLs-10,000,000BBLs, Price Per Barrel: FOB \$72 Gross/\$68 Net. CIF 74 Gross/ \$70 Net Commission: \$2/\$2.
14. **DI-AMMONIUM PHOSPHATE (DAP):** Monthly Quantity: 25,000 MT-100,000MT Price Per MT: FOB \$320 Gross/ \$310 Net. CIF \$330 Gross /\$320 Net. Commission: \$5/\$5.
15. **UREA GRANULAR AND PRILLED :** Monthly Quantity: 25,000 MT-100,000MT Price Per MT: FOB \$340 Gross/\$330 Net. CIF \$350 Gross /\$340 Net. Commission: \$5/\$5.
16. **DIESEL D6 VIRGIN LOW POUR FUEL OIL:** Min. Quantity: 25,000,000 Gallon.-50.000.000 Gallon Per Week, FOB Price: \$0.57 Gross/\$0.55 Net Per Gallon, CIF Price: \$0.60 Gross/\$0.58 Net. Commission: 0.1 Seller Side/0.1 Buyer Side.
17. **LIGHT CRUDE OIL:** Monthly Quantity: 10,000MT - 300,000MT, Price Per MT: FOB Price: \$330 Gross / \$320 Net PER MT. CIF Price: \$350 Gross/ \$340 Net. Commission: \$5/\$5 Per MT.
18. **PETROLEUM COKE:** Monthly Quantity: 50,000MT-500,000MT Price Per MT: CIF \$170 Gross / \$150 Net. Commission: \$5 / \$5

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TERMS OF TRANSACTION:

LOADING PORTS	KAZAKHSTAN PORTS, AKTAU, BAUTINO, KURYK,NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA,HOUSTON, ROTTERDAM PORT (NETHERLAND).
DELIVERY TERM	CIF AND FOB & TTO
PAYMENT TERMS	SBLC,T/T MT103
DESTINATION PORTS	ANY WORLD SAFE PORT (AWSP)
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT + ROLLS/EXTENSION

PROCEDURES -

1. CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Corporate Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - a. Statement of Availability of Product
 - b. Commitment to Supply
 - c. Product Passport
 - d. Certificate of Origin
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to the buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48 hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in the transaction as per IMFPA within 48 hours.

2. TRANSACTION PROCEDURE FOR CIF DELIVERY(ALLOCATION PROCUREMENT)

1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to the seller, upon receipt and signatory of full corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) open for amendment, Buyer reviews draft agreement and then returns it to the seller signed in word format and PDF format, Seller acknowledges and submit the contract to the Ministry of Energy for legalization on seller expense.
3. Seller issues a \$90,000 USD payment invoice for the product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon Execution by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents.
 - A. Seller Irrevocable Commitment to Supply
 - B. Product Passport
 - C. Certificate of origin
4. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank.

5. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - A. Copy of license to export, issued by the department of the Ministry of Energy.
 - B. Copy of Approval to Export, issued by the Ministry of Justice.
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.
 - E. Copy of Transnet contract to transport the product to the loading port. f) Copy of the port storage agreement.
 - F. Copy of the charter party agreement to transport the product to discharge port.
 - G. Commercial invoice for the first value shipment
6. Upon the confirmation of the listed partial PPOP, Buyer's bank issues irrevocable (DLC/MT700) according to the seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.
 - A. Copy Vessel Questionnaire 88.
 - B. Copy of Bill of Lading.
 - C. SGS Report at loading port.
 - D. Dip Test Authorization (DTA) & ATB)
 - E. NOR/ETA.
 - F. Certificate of Ownership Transfer)
 - G. Allocation Transaction Passport Code Certificate (ATPCC) by the Ministry of Energy.
7. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's Discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
8. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of product within 24 hours of inspection.

3. FOB ROTTERDAM/ HOUSTON TRANSACTION PROCEDURE **OPTION TTV**

1. Buyer issues ICPO, company Registration certificate, and data page of buyer's passport.
2. Seller issues Commercial Invoice (CI) for buyer's endorsement, alongside with passport product (Quality Certificate).
3. Buyer signs and returns the CI to Seller.
4. The seller issues the readiness to inject, ASTC alongside the payment invoice for the acquisition of the terminal access permit code.
5. Upon confirmation of the buyer's payment for the terminal access permit code, the seller issues ATV to the buyer, The buyer contacts the seller tank Administrator to schedule the dip test/inspection date.
6. Upon the successful Dip Test Inspection in the Seller's tank, the buyer submits NOR from his shipping Company and Seller injects the product into the buyer's vessel.

7. The Seller releases the complete POP documents to the Buyer, including the following documents * Resource Confirmation Letter (issued by the end-refinery)
8. The buyer issues 100% payment for the total product by MT103/TT Telegraphic Transfer to the Seller.
9. The Seller transfers the product title with the complete POP Documents to the buyer and pays the commission to his seller's side intermediaries as per Master Fee Agreement and Buyer pays also directly to his buyer's side intermediaries.
10. The Seller issues an annual (12 months) delivery contract for buyer to review and accept.

4. FOB ROTTERDAM/HOUSTON(DIP/PAY) TRANSACTION PROCEDURE OPTION (TTT)

1. Buyer issues ICPO alongside with their signed TSA.
2. Seller issues Commercial Invoice (CI) For Buyer to sign and return, while seller verifies buyer's TANK FARM.
3. Upon successful verification of Buyer's TANK FARM the Refinery makes 3days tank lease payment to the buyer tank farm for the Injection Process, while Buyer pays his TANK FARM Company for 2 days tank storage costs making a complete 5 days storage payment (totaling) 5days TSR.
4. Upon both payments confirmations by the buyer's TANK FARM company Seller injects into buyer's tank and issues SGS, ATV and Unconditional DTA.
5. Buyer conducts Dip Test and makes the payment for the total value of product injected into the tanks through the means of MT103-TT.
6. Seller pays all intermediaries involved in the transaction, and subsequently monthly shipment continues as per terms and Conditions of the sales and purchase agreement contract between buyer and seller.

5. REFINERY APPROVED FOB PROCEDURE - TANK TO TANK OR TANK TO VESSEL

1. BUYER ISSUE ICPO IN COMPLIANCE WITH SELLER'S PROCEDURE ALONG WITH BUYER'S BANK DETAILS.
2. SELLER CONFIRM BUYER'S ICPO AND ISSUES COMMERCIAL INVOICE C.I WITH PRODUCT QUANTITY IN STORAGE TANK FACILITY TO BUYER FOR REVIEW AND ENDORSEMENT.
3. BUYER REVIEW AND SIGN COMMERCIAL INVOICE C.I. AND RETURN TO SELLER ALONG WITH BUYER'S CPA FROM RELIABLE LOGISTICS COMPANY FOR SELLER'S CONFIRMATION AND APPROVAL.

4. SELLER CONFIRMS BUYER'S CHARTER PARTY AGREEMENT OR TANK STORAGE AGREEMENT [CPA/TSA] AFTER WHICH SELLER ISSUES APPOINTMENT LETTER FOR SGS REPORT INSPECTION TO BE SIGN BY BUYER AND HIS LOGISTICS COMPANY
5. UPON RECEIPT OF THE SIGNED APPOINTMENT LETTER FOR SGS REPORT INSPECTION, SELLER RELEASES THE FOLLOWING PROOF OF PRODUCT (POP)
 - a. FRESH SGS REPORT (NOT OLDER THAN 24 HOURS)
 - b. TANK INJECTION REPORT.
 - c. TANK STORAGE RECEIPT (TSR) WITH GPS COORDINATE.
 - d. UNCONDITIONAL DIP TEST AUTHORIZATION (DTA)
 - e. STATEMENT OF PRODUCT AVAILABILITY.
 - f. AUTHORITY TO VERIFY AND INSPECT (PHYSICAL INSPECTION).
 - g. AUTHORITY TO SELL & COLLECT (ATSC).
6. BUYER CONDUCTS DIP TEST IN SELLER'S TANK STORAGE FACILITY. UPON SUCCESSFUL DIP TEST SELLER COMMENCE PRODUCT INJECTION INTO BUYER'S VESSEL UPON PRESENTATION OF Q88.
7. AFTER PRODUCT INJECTION, BUYER MAKES PAYMENT FOR THE TOTAL PRODUCT COST BY TT WIRE TRANSFER TO SELLERS NOMINATED BANK ACCOUNT.
8. SELLER TRANSFERS TITLE OWNERSHIP DOCUMENTS TO THE BUYER.
9. THE SELLER PAYS COMMISSIONS ACCORDING TO THE NCNDA/IMFPA AGREEMENT.

6. TTO TRANSACTION PROCEDURE

1. Buyer Issues Irrevocable Corporate Purchase Order (ICPO) with Guaranteed Letter to take over Title of the Product.
2. Seller issues Draft (MOU/TTO) agreement to Buyer to Countersign and return to the Seller.
3. Buyers countersign the original MOU and forward back.
4. Upon the receipt of countersign original MOU from the Buyer, Seller issues the buyer the following documents:
 - A. Statement availability of the product from the ministry of energy
 - B. Guarantee and commitment letter to supply
 - C. Payment invoice of \$85,000 USD for the product allocation procurement.
5. Once the payment is confirmed then the Seller emails to Buyer the listed document issued in the name of the initial Buyer as stated below via email:
 - A. Product passport (Quantity & Quality Dip Test Analysis Report)
 - B. Certificate of Origin
 - C. Bill of Lading
 - D. Tanker Vessel Q88 Document

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- E. ETA (Estimated Time of Arrival) Of Vessel
- F. Vessel (NOR.) Notice of Readiness
- G. Ullage Report
- H. Cargo Manifest
- I. Invoice for the Title Transfer Payment (3% of total product value)
- 6. Upon receiving the documents above, the Buyer verifies the product's availability on the high sea and pays the TITLE TAKEOVER/RE-ROUTING Amount within 48 hours via MT 103 T/T to Seller's Nominated Bank as transaction guarantee. The Seller has the right to provide his fiduciary bank account.
- 7. Upon Seller receipt of the title takeover payment, Seller Order for Re-Routing to Buyer's Desired Port, Transfers the title to the Potential Buyer's Company's name.
- 8. Vessel arrives at the discharge port. Buyer carries out the CIQ/SGS inspection, and upon successful inspection, Buyer pays by MT 103. T/T for the total product cost to the Seller.
- 9. Seller pays commission to Agents, Brokers, and intermediaries involved in the transaction, and negotiations continue for the 12 months' contract to sign with the Buyer based on these contract terms.

SFL Metals and Trade LLC,
83-2288452
PA, USA *SWT*

(Director & CEO)

SFL METALS & TRADE LLC

(Direct Vendor to Refinery)

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The logo for SFL METALS, featuring the letters 'SFL' in a large, bold, green serif font, followed by the word 'METALS' in a smaller, green, all-caps sans-serif font. The entire logo is enclosed within a thin green rectangular border.